

MANUFACTURING, ENGINEERING, INDUSTRIAL AND SYSTEM DESIGN



This sector is sixth largest of the nine export subsectors in Kanata North by revenues with many high value jobs. This sector has embraced agile production which enables it to respond quickly to changes in the market while controlling costs and quality.

EXPORT RATIO

The export ratio of this subsector is estimated at 50%, in keeping with the Agile Production outsource model.

PRODUCTIVITY

Productivity by sales-per-employee is \$274,000 based on \$464.5 million total revenues to the sector with 1,695 workers. Input costs are relatively low.

EMPLOYMENT

Wages and salaries are equivalent to 50% of revenues in 2018 with 75% of the staff at professional level and 25% technical.

LOCAL/REGIONAL SPENDING

EBITDA is at about 15% within Kanata North and purchase of materials and selected components at 35%. Most of the larger firms are foreign-owned.

2018

2015

Change
since 2015

REVENUES

\$464 MILLION

\$343 MILLION

+35%

REVENUE/EMPLOYEE

\$274,018

\$306,179

-11%

OF EMPLOYEES

1,695

1,122

+51%

OF FIRMS

27

18

+50%

EXPORT RATIO

50%